

NA Matrix
Franchise Revenue In Excess of Euro 100k
Weekly Change (from Aug 08 to Aug 15)

Deal	Probability	Region	Actual	July	Aug	Sep	Oct	Nov	Pipeline	Comments
Tina Viamar Entertainment - IPO [D026173]	75.00	Americas	0	0	0	201	0	0	0	Pipeline added
CarverWeiss - acq Trig for Cwest Dex West[Phase I] / Phase 2 [D02562]	75.00	Americas	0	0	0	6,674	0	0	0	Probability changed
Carde/Melish - acq Trig for Cwest Dex West[Phase II] / Phase 2 [D02562]	0.00	Americas	0	0	0	(5,835)	0	0	0	Probability changed
Grey TV - Bank Deb [Q2 '08] [D031915]	25.00	Americas	0	0	0	1,330	0	0	0	Pipeline moved to September
Thomson - db general advisory (Project Hollywood - 2003) / Hollywood3 [D032365] - Acquisition Advisory	0.00	Americas	0	0	0	(1,318)	0	0	0	[2,000] Pipeline removed

**NA Media
2003 Revenue vs 2003 Plan / 2002 Actuals**
Euro 000's

Regional View	Europe	Americas	Asia Pacific	Global Elimin	Total
2002 Actual		88,952			88,952
2003 YTD		85,125			85,206
2003 Plan		105,000			105,000

Product View	M&A	Other Advisory	Total Advisory	Total Debt *	Total Equity	IG Bonds	Other **	Total
2002 Actual	23,370		23,370	32,562	31,362	2,856	(1,199)	88,952
2003 YTD	4,579		4,579	21,579	50,964	26,695	3,555	85,206
2003 Plan	20,000		20,000	40,000	25,000	20,000		105,000

* Total Debt includes IG Loan Fees, ABL, HY Bonds, Lev Loan Fees and Project Finance

** Other includes Other Global Markets and Loan Shortfall

NA Media
 Client Revenue by Product
 July 2003 MTD
 Euros ('000'S)

Client	Acquisition Advisory	Strategic Lending Contracts	Bonds-Corp. Investment Grade	Senior Bank Debt	Block Trade	Equity-IPO	Private Placement-Equity	Corporate Finance Revenue	Derivatives per GCIX	Total Revenue
Forstmann Little & Co	-	-	-	-	308	-	-	1,132	-	1,132
Digital River Inc	-	-	-	66	-	-	-	308	-	308
Pegasus Communications Corp	-	-	(61)	115	-	-	-	66	-	66
Viacom Inc	-	-	-	-	-	-	-	53	-	53
iVillage Inc	-	-	-	-	-	-	-	10	-	10
Thomas H Lee Partners	(1)	-	-	-	-	-	-	(1)	-	(1)
AOL Time Warner Inc	-	(11)	-	-	-	-	-	(11)	-	(11)
						1,132	1,557			1,557

NA Media
Client Revenue by Product
July 2003 YTD
Euro ('000's)

Client	Acquisition Activity	Investment Advisory	Partners Open	Other M&A Advisory	Strategic Lending Contracts	Corporate Investment Grade	Business High Yield	Equity IPO On	Equity-Value On	Equity-Bonds	Convertible Bonds	Long-Debt	Equity-Finance Equity	Corporate Revenue	Derivatives per GICX	Total Revenue
EchoStar Communications Corp	Aquisitions	Advisory					16,227		8,829					26,445	26,445	
Vivendi Universal SA														20,800	20,800	
R.H. Donnelley Corp														12,497	12,497	
General Motors Corporation														10,694	10,694	
Cetys Images Inc.														10,526	10,526	
Hedge Fund Tax & Furs Inc														2,724	2,724	
Allison Communications Co														2,035	2,035	
Phoebe Roctor, Inc.														2,013	2,013	
Thomas H Lee Partners														1,457	1,457	
Centaur Corporation														1,337	1,337	
Fairmont Units & Co														1,262	1,262	
ACM Communications Int'l														1,132	1,132	
ICON Office Solutions Inc														923	923	
TVo Inc														529	529	
Sinclair Broadcast Group Inc														491	491	
Tribune Company														459	459	
Digital River Inc														363	363	
Gray Television Inc														305	305	
Kenosha Theatre Inc														234	234	
Clear Channel Communications Inc														219	219	
Pajama Communications Corp														86	86	
Silicon City Corp														66	66	
Liberty Media Corporation														61	61	
Wrigley Inc														45	45	
Mediation Inc														13	13	
ADL Time Warner Inc														(35)	(35)	
Carlisle Group (The)														(104)	(104)	
Salem Communications Corp														(130)	(130)	
Viacom Inc														(213)	(213)	
														(301)	(301)	
														85,206	85,206	

FRANCHISEE - REVENUE & PIPELINE SUMMARY
AS OF 3-MAR-2003
EUROS IN OOO'S
GLOBAL MEDIA (1)

PRODUCT	2003 Full Year Plan				2003 Full Year Plan				2003 Full Year Plan			
	Jul Franchise Revenue	YTD(Jul) Franchise Revenue	Prior YTD Franchise Revenue	BlW PrioR YTD Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	Bal Of Cur Year	BlW PrioR YTD Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast
N&A	4,986	12,422	28,658	(16,235)	-	20,366	3,758	16,181	-	35,000	(18,819)	55,165
Other Advisory	4,586	12,422	28,658	(16,235)	-	20,366	3,758	16,181	-	35,000	(18,819)	55,165
Total Advisory	-	-	-	-	-	-	-	-	-	-	-	1,108
Capital Benefit / Treasury Allocation	(72)	(587)	(892)	216	-	-	-	(587)	-	-	-	-
Cost Hedging / Goodwill Funding (Loan Shortfall)	115	3,555	1,354	2,201	-	25,754	6,627	10,182	-	-	-	-
Other Global Markets	-	-	-	-	-	-	-	-	-	-	-	-
GW DCM JV	43	2,958	652	2,413	-	23,734	6,627	9,656	-	30,000	(20,405)	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total Gross Selling / Other	-	-	-	-	-	-	-	-	-	-	-	-
ABL Origination	-	-	-	-	-	-	-	-	-	-	-	-
H/C/M	66	34,556	10,310	24,227	-	15,649	9,921	43,458	-	32,000	11,458	-
Loan Syndications	-	25,735	11,040	14,696	-	6,650	1,852	27,398	-	18,000	9,388	-
Project Finance	-	-	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	66	80,272	21,350	36,923	-	22,238	10,564	70,866	-	60,000	20,058	-
Equity	1,439	2,559	19,494	(16,984)	1,817	47,382	21,732	26,108	-	55,000	(38,992)	-
Equity Linked	3,466	28,328	9,277	19,051	37	-	-	28,385	-	26,986	-	-
Structured Equity Transactions Group	-	-	-	-	-	-	-	-	-	-	-	-
Total Equity	4,905	30,887	28,771	21,116	1,854	47,382	21,732	64,474	-	85,000	(10,526)	-
Total Corporate Finance Excl Legacy	9,700	105,549	79,330	27,219	1,834	115,799	42,702	151,106	-	180,000	(28,896)	55,166
Total Legacy Products	-	-	-	-	-	-	-	-	-	-	-	-
Total Corporate Finance Product	9,700	106,649	79,330	27,219	1,834	115,799	42,702	151,106	-	180,000	(28,896)	55,166
						115,799	42,702	151,106	-	180,000	(28,896)	55,166

Notes:
 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
 2) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL
AS OF: 13-AUG-2003
EUROS IN 000's
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Jul		Franchise Revenue YTD(Jul)		Other Coverage Groups	
		Revenue	Adj	Revenue	Adj	Revenue	Adj
Arcia Communications - general advisory (D00356)	-	923	-	NA Lev Fin	-	None	-
Allbritton Communications - General Advisory (News Ch 8) (D020686)	-	602	-	EUR RESTR, CORBROK	-	NA FIN SPO, NA Lev Fin	-
Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms' (D015359)	484	979	-	NA FIN SPO, NA Lev Fin	-	GERMANY	-
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	1,389	-	None	-	GERMANY	-
Hatzbrink - divestiture advisory - Project Seneca / Seneca (D026103)	-	1,500	-	GERMANY	-	None	-
Kensoles Theatre - M&A advisory (D028624)	-	219	-	None	-	GERMANY	-
ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	-	800	-	None	-	EUR MEDIA	-
Taylor Nelson Sofres - Acquisition of NFO Worldwide Inc / Nectar (D030083)	4,202	4,554	-	EUR MEDIA, EUR SPON, NA FIN SPO, NA Lev Fin	-	EUR SPON, NA FIN SPO, NA Lev Fin, NA MEDIA	-
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	(1)	1,013	-	EUR SPON, NA FIN SPO, NA Lev Fin	-	NA MEDIA	-
Tribune Co - general advisory (radio assets) (D002234)	-	433	-	None	-	None	-
Total M&A		4,686		12,422			
Total Advisory		4,686		12,422			
Allbritton Communications - HY (4Q 02) (D020406)	-	(81)	-	NA Lev Fin	-	NA Lev Fin	-
Carlyle/Wells Fargo for Qwest Dex East (Phase 1) / Phase 1 (D023503)	-	1,472	-	NA Lev Fin	-	NA Lev Fin	-
Direct TV - bank/HY financing (1Q 03) (D030501)	-	(130)	-	NA FIN SPO, NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	4,378	-	NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
Gray Television - HY offering (4Q 02) (D025884)	-	16,227	-	NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	-	33	-	NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
Link TV - convertible bond & HY offerings (2003) (D031437)	-	(146)	-	NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
RH Donnelley - accq financing for Sprint Yellow Pages (D025434)	-	693	-	NA FIN SPO	-	NA FIN SPO	-
Salem Communications - HY offering (4Q 02) (D027241)	-	7,487	-	NA Lev Fin	-	NA Lev Fin	-
Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	-	165	-	None	-	None	-
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,630	-	None	-	EUR SPON, NA FIN SPO, NA Lev Fin	-
Total HYCM		34,536		851			
BskyB - GBP600mm revolving credit facility for refinancing (D025788)	-	6,465	-	CORBROK	-	CORBROK	-
DirectTV - bank/HY financing (1Q 03) (D030501)	-	8,829	-	NA FIN SPO, NA Lev Fin	-	NA FIN SPO, NA Lev Fin	-
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	131	-	NA Lev Fin	-	NA Lev Fin	-
Gray Television - bank/equity financing (4Q 02) (D022657)	-	232	-	NA FIN SPO	-	NA FIN SPO	-
Link TV - bank financing (1Q 03) (D030158)	-	3,826	-	NA FIN SPO	-	NA FIN SPO	-
NTL - back stop facility - bank debt (D014642)	-	66	-	EUR SPON	-	EUR SPON	-
Pegasus Media - accq financing for Sprint Yellow Pages (D025434)	-	5,011	-	None	-	None	-
RH Donnelley - accq financing for Sprint Yellow Pages (D025434)	-	324	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin, NA MEDIA	-
Total Loan Syndications		66		25,736		34,536	
Total Debt Products		66		80,272		37	FRANCE
Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	-	2,534	-	None	-	None	-
Village Mtn (M1575) -	10	13	-	None	-	None	-
Lin TV - convertible bond & HY offerings (2003) (D031437)	-	1,113	-	NA FIN SPO	-	NA FIN SPO	-
Publicis - EUR872mm Convertible bonds due 2005 (July 2003) King 3 (D031981)	3,456	3,456	-	FRANCE	-	FRANCE	-
Sinclair Broadcast Group - convertible offering (2Q 03) (D031556)	-	294	-	EUR MEDIA, FRANCE	-	EUR MEDIA, FRANCE	-
Vivendi - exchangeable bond trade (Proj Hydra) / Hydra (D023323)	-	20,800	-	FRANCE	-	FRANCE	-
Total Equity Linked		118		28,328		37	FRANCE
Citadel Broadcasting - IPO (3Q 2003) (D023066)	1,132	1,132	-	NA FIN SPO	-	NA FIN SPO	-
Digital River - block trade (3Q03) (D031830)	308	308	-	1,617	-	NA FIN SPO	-

FRANCHISE - REVENUE BY DEAL
AS OF 15-AUG-2003
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	Franchise Revenue Jul	Franchise Revenue YTD(Jul)	Franchise Revenue Aug		Other Coverage Groups
			Aug	Aug	
DEAL					
Gray Television - bank/equity financing (4Q'02) (D022657)	-	-	(58)	-	None
MediaNation - Sponsoring Agreement (D027084)	-	-	70	-	NA Lev Fin
SES Global - Eur 700mm - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	-	-	74	-	ASIA SPON, CHINA
Taylor Nelson Sofres - equity issue for NFO acm / Nectar (equity) (D031870)	-	-	353	-	GERMANY
TVIC - Block Trade (2003) (D026160)	-	-	491	-	BENELUX, CORBROK, EUR P PLMT, NA CCN
Vivendi Universal - EUR 1bn mandatory convertible bond (D026623)	-	-	190	-	None
Total Equity	1,439	2,559	2,559	1,817	None
		4,905	30,887	1,854	
Total Cost Hedging / Goodwill Funding / Loan Shortfall					
AOL Time Warner - Strategic Lending Contract (M4645)	-	-	(83)	-	None
AOL Time Warner - Strategic Lending Contract (M7350)	-	-	(11)	-	None
Infinity Broadcasting - Strategic Lending Contract (M2221)	-	(11)	(52)	-	None
Tribune - Strategic Lending Contract (M6250)	-	(52)	(66)	-	None
Viacom - Strategic Lending Contract (M5907)	-	(10)	(49)	-	None
Total GM DCM JV	(72)	(587)	(587)	-	None
Clear Channel - IG Bond (M5002)	-	-	86	-	None
Comcast - IG Bond (M5003)	-	-	1,035	-	None
Comcast Corp - IG offering (1Q'03) (D026353)	-	-	207	-	None
IOS Capital LLC - \$350mm 7 year notes Q2'03 (D032251)	-	-	529	-	None
Liberty Media - IG offering (2Q'03) (D031643)	-	-	45	-	None
Pitney Bowes - IG Offering (Q2'2003) (D031561)	-	-	1,457	-	None
Scholastic - IG Bond Revenue (M6168)	-	-	61	-	None
Viacom - \$750mm IG Bond - Q2'03 (D031766)	-	115	115	-	None
Total Gross Selling / Other	116	3,665	3,665	-	None
Total Corporate Finance Excl Legacy	43	2,983	2,983	-	None
Total Corporate Finance Product	\$,700	106,549	106,549	1,854	None

CONFIDENTIAL

DB 000728

FRANCHISE PIPELINE BY DEAL
AS OF 13-AUG-2003
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Value						Franchise Revenue - Total	Probability Weighted Pipeline
		PROBABILITY	Aug	Sep	Oct	Nov	Balance Of Year 2003		
	Arturo Moreno - advisory for Anaheim Angels (D030970)	100	887	-	-	-	-	887	887
	Axel Springer - advise on Regional Newspaper consolidation - Desert F (D031739)	0	-	-	-	-	-	2,000	-
	Axel Springer - Divestiture adv of Refrigerator printing - ink / Ink (D031049)	25	-	-	-	-	1,500	1,500	375
	Bossey & Hawkes - divestiture advisory (Pro Brahm's) / Brahm's* (D015359)	50	1,000	-	-	-	-	1,000	600
	BusinessWire - general advisory (D026585)	25	-	-	-	-	-	4,433	4,433
	Carlin America et al - BCA of Warner Chappell Music (D032861)	0	-	-	-	-	-	4,433	1,108
	Deutsche Telekom - sale advisory of DetMedien (Pyramid) / Pyramid (D026055)	0	-	-	-	-	-	4,433	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	-	-	5,000	-
	Eastman Kodak - Project Bravo (2003) Bravo (formerly Photo Finish) (D031884)	25	-	-	-	-	-	6,000	6,000
	Havas Advertising - LBO - Project Heaven / Heaven* (D029737)	0	-	-	-	-	3,980	3,980	997
	M Davis & Sponsors - acq of VIE (Project iWatch) / Watch - Exclusiv (D025911)	0	-	-	-	-	-	25,000	25,000
	Pearson pic - strategic advisory re interactive Data Corp (D025985)	0	-	-	-	-	-	13,289	-
	Taylor & Francis - dot sign of Blackwell STM publishing subs (D012872)	25	-	-	-	-	3,980	-	3,980
Total M&A		25	-	-	-	-	4,000	-	4,000
Total Advisory		1,887	-	-	-	-	18,478	55,188	75,531
	CartyC/Welsh - acq frog for Quest Dex West(Phase 1) / Phase 2 (D025862)	75	-	5,674	-	-	-	5,674	4,867
	CumCorp of America - HY Offering (3Q'03) (D032463)	75	2,680	-	-	-	-	2,680	-
	Crown Media - HY - Q2 '03 (D031553)	25	-	1,108	-	-	-	1,108	1,108
	Jones Media Networks - HY offering (3Q03) (D032555)	50	-	2,482	-	-	-	2,482	2,77
	Spanish Broadcasting - financing options (2003) (D031597)	0	-	1,419	-	-	-	1,419	1,241
	Young Broadcasting - \$250mm refinancing Q3 '03 (D031569)	50	2,305	-	-	-	-	2,305	1,153
Total HYCM		2,650	12,986	-	-	-	-	15,649	8,921
	CartyC/Welsh - acq frog for Quest Dex West(Phase 1) / Phase 2 (D025862)	25	-	5,320	-	-	-	5,320	1,130
	Gray TV - Bank Debt Q2 '03 (D031915)	25	-	1,330	-	-	-	1,330	332
Total Loan Syndications		6,650	-	-	-	-	-	6,650	1,862
Total Debt Products		2,650	19,638	-	-	-	-	22,238	10,584
Total Equity		-	-	23,273	-	-	24,108	-	47,382
	Plinley Bowes - investment grade offering (2003) (D032397)	60	764	-	-	-	-	764	377
	Publisis - DCM - project King 2 / King 2 (D024277)	25	25,000	-	-	-	-	25,000	6,250
	Total GM DCM JV	25,754	-	-	-	-	-	25,754	6,627
Total Gross Selling / Other		25,754	-	-	-	-	-	25,754	6,627
Total Corporate Finance Exec Legacy		30,300	42,912	-	-	-	42,586	55,165	170,984
Total Corporate Finance Product		30,300	42,912	-	-	-	42,588	55,165	170,984
									42,810

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 15 AUG 2008
EUROS IN 1000S
NA MEDIA (FYI)

PRODUCT	Jul Franchise Revenue	YTD(Jul) Franchise Revenue	Prior YTD Franchise Revenue	B&W PRIOR YTD Franchise Revenue	% Change Year Over Year	Aug Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	2002 Full Year Actual	Bal(Y) 2002 Full Year Actual	% Change 2003 Full Year Forecast over 2002 Full Year Actual	2003 Full Year Plan	Bal(W) 2003 Full Year Plan
M&A	(1)	4,579	21,011	(16,431)	-78%	-	4,476	1,884	6,463	23,370	(16,907)	-72%	-	20,000
Total Advisory	(1)	4,579	21,011	(16,431)	-78%	-	4,476	1,884	6,463	23,370	(16,907)	-72%	-	20,000
Capital Benefit / Treasury Allocation	(72)	(587)	(802)	215	-27%	-	-	-	(587)	-	(587)	-	-	(587)
Cost Hedging / Goodwill Funding / Lien Shortfall	115	3,555	1,354	2,201	182%	-	754	377	3,932	2,456	1,076	38%	-	1,932
Other Global Markets	-	-	-	-	-	-	754	377	3,932	(1,199)	1,199	150%	-	-
SM/DCM / IV	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	45	2,368	532	2,415	437%	-	754	377	3,932	1,887	1,888	102%	-	20,000
Total Cross Selling / Other	-	-	-	-	-	-	-	-	-	-	-	-	-	(16,665)
ABX Origination	-	-	-	-	-	-	-	-	-	-	-	-	-	-
HYCM	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Loan Syndications	66	29,308	10,310	19,598	190%	-	15,649	6,921	36,827	18,730	20,997	107%	-	25,800
Project Finance	66	21,058	8,619	12,442	144%	-	6,650	1,652	22,730	13,632	8,885	64%	-	14,400
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	66	50,354	18,925	32,038	165%	-	22,298	10,584	61,568	32,562	24,388	85%	-	40,000
Equity Linked	1,439	1,942	19,498	(17,557)	-80%	1,617	24,382	17,732	21,481	36,454	(8,963)	-29%	15,000	13,227
Structured Equity Transactions Group	10	26,754	5,539	19,114	135%	37	-	-	24,791	908	23,883	2630%	-	8,330
Total Equity	1,449	26,995	25,138	1,567	8%	-	24,382	17,732	44,231	31,362	14,328	41%	-	24,791
Structured Equity Transactions Group	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Corporate Finance Product	1,537	85,206	68,627	19,578	30%	1,334	33,310	30,637	117,537	88,452	28,886	32%	-	105,000
Total Legacy Products	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Corporate Finance Product	1,657	85,206	68,627	19,579	30%	1,354	62,310	30,577	117,537	88,452	28,886	32%	-	105,000
														12,537

Notes:
1) Details are included within the group on the basis of senior banker involvement per client managed for booked deals and pipeline deals

FRANCHISE - REVENUE BY DEAL
AS OF 13-AUG-2003
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL			Franchise Revenue YTD(Jul)	Franchise Revenue Aug	Other Coverage Groups
		Franchise Revenue Jul	Franchise Revenue Aug			
Acme Communications - general advisory (D008356)	-	-	-	923	-	None
Albitron Communications - General Advisory (News Ch 8) (D020686)	-	-	-	602	-	NA Lev Fin
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	-	-	1,389	-	NA FIN SPO, NA Lev Fin
Kerasotes Theatre - M&A advisory (D028624)	-	-	-	219	-	None
TH Leel/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	(1)	-	-	1,013	-	EUR MEDIA, EUR SPON, NA FIN SPO, NA Lev Fin
Tribune Co - general advisory (radio assets) (D02234)	-	-	-	433	-	None
Total M&A		(1)		4,679		
Total Advisory		(1)		4,579		
Allbritton Communications - HY (4Q 02) (D020476)	-	-	-	(61)	-	NA Lev Fin
Allbritton Communications - HY Offering (1Q03) (D030214)	-	-	-	1,472	-	NA Lev Fin
Carlyle/West - acq fin for Qwest Dex East (Phases 1) / Phase I (D023503)	-	-	-	(130)	-	NA FIN SPO, NA Lev Fin
DirectTV - bank/HY financing (1Q 03) (D030500)	-	-	-	4,378	-	NA Lev Fin
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	-	-	16,227	-	NA FIN SPO, NA Lev Fin
Gray Television - HY offering (4Q 02) (D025834)	-	-	-	33	-	NA Lev Fin
Hughes/FoxAmSat - Project Pelican/Inorbit financing (Q202 / Pelican 1 (D015969)	-	-	-	(146)	-	NA FIN SPO, NA Lev Fin
Lin TV - convertible bond & HY offerings (2Q03) (D031437)	-	-	-	693	-	NA FIN SPO
RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	-	-	-	7,487	-	NA Lev Fin
Salem Communications - HY offering (4Q 02) (D027241)	-	-	-	(213)	-	None
Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	-	-	-	165	-	None
Total HYCM				29,906		
DirectTV - bank/HY financing (1Q 03) (D030500)	-	-	-	6,465	-	NA Lev Fin
Echostar - acqn advisory and financing (GM - HE) (D014601)	-	-	-	8,828	-	NA FIN SPO, NA Lev Fin
Gray Television - bank/equity financing (4Q 02) (D022657)	-	-	-	131	-	NA Lev Fin
Lin TV - bank financing (1Q 03) (D030158)	-	-	-	232	-	NA FIN SPO
Pegasus Media Communications - bank financing (1Q99) (D9895604)	66	-	-	66	-	None
RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	-	-	-	5,011	-	NA Lev Fin
TH Leel/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	66	-	-	324	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin
Total Loan Syndications				66	21,068	
Total Debt Products				66	50,964	
Gerry Images - \$2.4Bm Convertible Offering (Q2 2003) (D032057)	-	-	-	2,534	-	None
iVillage mtn (M1575)	10	-	-	13	-	None
Lin TV - convertible bond & HY offerings (2Q03) (D031437)	-	-	-	1,113	37	NA FIN SPO
Sinclair Broadcast Group - convertible offering (2Q 03) (D031655)	-	-	-	294	-	None
Vivendi - exchangeable bond trade (Project Hydra) (Hydra (D023323))	-	-	-	20,800	-	EUR MEDIA, FRANCE
Total Equity Linked				10	24,754	37
Citadel Broadcasting - IPO (3Q 2003) (D023066)	1,132	-	-	1,132	1,817	NA FIN SPO
Digital River - block trade (3Q03) (D031630)	308	-	-	308	-	None
Gray Television - bank/equity financing (4Q 02) (D022657)	-	-	-	70	-	NA Lev Fin
Mediavation - Sponsoring Agreement (D027084)	-	-	-	(58)	-	ASIA SPON, CHINA
TIVO - Block Trade (2Q03) (D026160)	-	-	-	491	-	None
Total Equity				1,439	1,942	1,817
Total Equity				1,449	26,855	1,864
AOL Time Warner - Strategic Lending Contract (M4545)	-	(93)	-	-	-	None
AOL Time Warner - Strategic Lending Contract (M7350)	(1)	(1)	-	-	-	None

FRANCHISE REVENUE BY DEAL
AS OF 15 AUG 2003
EUROS IN DOTS
NA MEDIA

PRODUCT		Franchise Revenue		Other Coverage Groups
		Jul	Aug	
DEAL				
Infinity Broadcasting - Strategic Lending Contract (M2221)		(52)	-	None
Tribune - Strategic Lending Contract (M6230)		-	-	None
Viacom - Strategic Lending Contract (M5507)		(10)	(49)	-
Total Cost Hedging / Goodwill Funding / Loan Shortfall		(72)	(587)	
Clear Channel - IG Bond (M5002)		-	86	None
Comcast - IG offering (2Q03) (D031603)		-	1,035	None
Comcast Corp - IG offering (1Q 03) (D026353)		-	207	None
IOS Capital LLC - \$350mm 7 year notes Q2 03 (D032251)		-	529	None
Liberty Media - IG offering (2Q03) (D031543)		-	45	None
Pliny Bowes - IG Offering (Q2 2003) (D031561)		-	1,437	None
Scholastic - IG Bond Revenue (M6188)		-	61	None
Viacom - \$150mm : IG Bond - Q2 03 (D031766)		115	115	None
Total GM DCM JV		115	3,565	
Total Cross Selling / Other		43	2,963	
Total Corporate Finance Excl Legacy		1,557	85,206	1,954
Total Corporate Finance Product		1,557	85,206	1,954

FRANCHISE - PIPELINE BY DEAL

44 AS OF 13 AUG 2003

EUROS IN BUDS

NAME MEDIA

PRODUCT	DEAL	Franchise Value						Franchise Revenue Total	Probability Weighted Pipeline
		PROBABILITY	Aug	Sep	Oct	Nov	Balance Of Year 2003		
Arturo Moreno - advisory for Anaheim Angels (D030970)		100	887	-	-	-	-	887	887
BusinessWire - general advisory (D005685)		25	-	-	-	-	4,433	4,433	1,108
Eastman Kodak - Project Bravo (2003) / Bravo (formerly Photo Finish) (D031684)		25	-	-	-	-	3,980	3,980	997
M Davis & Sponsors- action of VUE (Project Vividi) / Vividi - Exclusive (D025911)		0	887	-	-	-	13,288	13,288	-
Total M&A							13,996	17,732	22,608
Total Advisory			887				3,990	17,732	22,608
Carlyle/Welsh - accq frog for Qwest Dex West(Phase 1) / Phase 2 (D025982)		75	2,650	5,674	-	-	-	5,674	4,256
ComComp of America - HY Offering (Q3/03) (D032463)		75	-	-	-	-	-	2,660	1,995
Crown Media - HY - Q2/03 (D031553)		25	-	1,108	-	-	-	1,108	277
Jones Media Networks - HY offering (3003) (D032555)		50	-	2,482	-	-	-	2,482	1,241
Jones Media Networks - financial options (2003) (D031597)		0	-	1,418	-	-	-	1,418	-
Spanish Broadcasting - financials options (2003) (D031597)		50	-	2,305	-	-	-	2,305	1,153
Young Broadcasting - \$250mm re-financing Q3/03 (D031269)		50	2,650	12,989	-	-	-	13,845	6,921
Total HYCM									
Carlyle/Welsh - accq frog for Qwest Dex West(Phase 1) / Phase 2 (D025982)		25	-	5,320	-	-	-	5,320	1,330
Gray TV - Bank Dabi Q2/03 (D031915)		25	-	1,330	-	-	-	1,330	332
Total Loan Syndications				6,650				6,650	1,662
Total Debt Products			2,660	19,638					
Salem Communications - secondary offering (3Q/02) (D024428)		25	-	-	-	1,108	-	1,108	277
Time Warner Entertainment - IPO (D025173)		75	-	23,273	-	-	-	23,273	17,455
Total Equity				23,273		1,108		24,382	17,732
Total GM DCM JV					23,273		1,108	24,382	17,732
Total Cross Selling / Other									
Phiney Bowes - investment grade offering (2Q/03) (D032397)		50	754	-	-	-	-	754	377
Total Corporate Finance Excl Legacy			754	-	-	-	-	754	377
Total Corporate Finance Product									

FRANCHISE - REVENUE & PIPELINE BY IND & DIR
2003-08-13 (Wed)
EUROS in 000's
ATA Models

2003-08-12 (Wed)

ELBOS IN DRUGS

CONTINUOUS

DEAL	BANKER	Arling, Jeffrey	FRANCHISE PIPELINE		2003 FRANCHISE PIPELINE	
			PRODUCT	PROJ-PO	JUL FRANCHISE VALUE	AUG FRANCHISE VALUE
Citadel Broadcasting - IPO (3Q 2003) (D023066)			Bonds-Corporate High Yield		1,132	1,817
DirectTV - bank/HY financing (1Q 03) (D0230500)			Senior Bank Debt	N/A	4,378	-
DirectTV - bank/HY financing (1Q 03) (D0230500)			Acquisition Advisory	N/A	1,359	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Bonds-Corporate High Yield	N/A	15,227	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Senior Bank Debt	N/A	8,829	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Bonds-Corporate High Yield	N/A	(146)	-
Hughes/PanAmSat - Project Pelican/Unit financing 1Q02 / Pelican 1 (D015956)			Bonds-Corporate High Yield	N/A	165	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Equity-Convertible Bonds	N/A	294	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Bonds-Corporate High Yield	N/A	-	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Acquisition Advisory	N/A	1,419	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Bonds-Corporate High Yield	N/A	-	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Senior Bank Debt	N/A	-	-
Sinclair Broadcast Group - convertible offering (4Q 02) (D02013)			Bonds-Corp. Investment Grade	N/A	-	-
TH Lee/Bain/Blackstone - EXCLUSIVITY for Haughton Milkin / Versailles (D025086)						-
TH Lee/Bain/Blackstone - EXCLUSIVITY for Haughton Milkin / Versailles (D025086)						-
TH Lee/Bain/Blackstone - EXCLUSIVITY for Haughton Milkin / Versailles (D025086)						-
Viacom - \$750mm - IG Bond - Q2 03 (D031785)						-
Viacom - \$750mm - IG Bond - Q2 03 (D031785)						-
Arturo Moreno - advisory for Anaheim Angels (D030970)			Acquisition Advisory	100%	-	-
CarlyleWeish - acq fmcp for Qwest Dex West(Phase II) / Phase 2 (D025662)			Bonds-Corporate High Yield	75%	-	-
CarlyleWeish - acq fmcp for Qwest Dex West(Phase II) / Phase 2 (D025662)			Senior Bank Debt	25%	-	-
CarlyleWeish - acq fmcp for Qwest Dex East (Phase II) / Phase 2 (D023603)			Bonds-Corporate High Yield	N/A	(140)	-
Citadel Broadcasting - IPO (3Q 2003) (D023066)			Equity-IPO	N/A	1,132	1,817
Meditation - Sponsorship Agreement (D027084)			Equity-IPO	N/A	1,132	1,817
RH Donnelley - acc financing for Sprint Yellow Pages (D025434)			Bonds-Corporate High Yield	N/A	-	-
RH Donnelley - acc financing for Sprint Yellow Pages (D025434)			Senior Bank Debt	N/A	7,487	-
Silvert Broadband - convertible offering (2Q 03) (D031685)			Equity-Convertible Bonds	N/A	5,011	-
Silvert Broadband - convertible offering (2Q 03) (D031685)			Bonds-Corp. Investment Grade	N/A	294	-
Viacom - \$750mm - IG Bond - Q2 03 (D031785)					115	N/A
Arturo Moreno - general advisory (D008356)					923	-
Albion Communications - General Advisory (News Ch 8) (D020686)					602	-
Albion Communications - HY (4Q 02) (D020406)					(61)	-
Albion Communications - HY Offering (Q3Q3) (D030214)					1,472	-
Crown Media - HY - Q2 03 (D031553)					-	-
Gray TV - Bank Debt Q2 03 (D031915)					25%	-
Gray Television - HY offering (4Q 02) (D025884)					Senior Bank Debt	N/A
Gray Television - bankruptcy financing (4Q 02) (D022957)					Bonds-Corporate High Yield	N/A
Jonas Media Networks - HY Offering (3Q03) (D030555)					Bonds-Corporate High Yield	N/A
Lin-TV - bank financing (1Q 03) (D030156)					Senior Bank Debt	N/A
Lin-TV - convertible bond & HY offerings (2Q03) (D031437)					Bonds-Corporate High Yield	N/A
Lin-TV - convertible bond & HY offerings (2Q03) (D031437)					Equity-Convertible Bonds	N/A
Salem Communications - secondary offering (4Q 02) (D021241)					Bonds-Corporate High Yield	N/A
Salem Communications - secondary offering (3Q 02) (D024428)					Equity-Follow On	N/A
Time Warner Entertainment - IPO (D026173)					25%	-
Tribune Co - game entertainment radio assets (D002334)					75%	-
Young Broadcasting - \$250mm refinancing Q3 03 (D031285)					Diversification Advisory	N/A
CarlyleWeish - acq fmcp for Qwest Dex West(Phase II) / Phase 2 (D025662)					Bonds-Corporate High Yield	N/A
CarlyleWeish - acq fmcp for Qwest Dex West(Phase II) / Phase 2 (D025662)					Senior Bank Debt	N/A
CarlyleWeish - acq fmcp for Qwest Dex East (Phase II) / Phase 2 (D023603)					Bonds-Corporate High Yield	N/A
RH Donnelley - acc financing for Sprint Yellow Pages (D025434)					Senior Bank Debt	N/A
RH Donnelley - acc financing for Sprint Yellow Pages (D025434)						-
Citadel Broadcasting - IPO (3Q 2003) (D023066)			Equity-IPO	N/A	1,132	1,817
DirectTV - bank/HY financing (1Q 03) (D0230500)			Bonds-Corporate High Yield	N/A	4,378	-
DirectTV - bank/HY financing (1Q 03) (D0230500)			Senior Bank Debt	N/A	6,465	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Acquisition Advisory	N/A	1,389	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Bonds-Corporate High Yield	N/A	16,227	-
Echostar - acqn advisory and financing (GM + HE) (D0114601)			Senior Bank Debt	N/A	8,829	-
Hughes/PanAmSat - Project Pelican/Unit financing 1Q02 / Pelican 1 (D015956)			Bonds-Corporate High Yield	N/A	(46)	-
Sinclair Broadcast Group - \$600mm offering (2Q 03) (D031655)			Bonds-Convertible Bonds	N/A	165	-
Sinclair Broadcast Group - \$600mm offering (2Q 03) (D031655)			Equity-Convertible Bonds	N/A	234	-

CONFIDENTIAL

DB 000737

FRANCHISE : REVENUE & PIPELINE BY MD & DIR

2003-08-13 (Wed)

EUROS IN MILLS

NA Media

BANKER	DEAL	PRODUCT	YTD JUL FRANCHISE VALUE		AUG FRANCHISE VALUE		2003 FRANCHISE VALUE		FRANCHISE FUTURE PIPELINE	
			PROB	%	JUL FRANCHISE VALUE	%	AUG VALUE	%	1,148	-
Graves, Daniel B.	Spanish Broadcasting - financing options (2003) (D031587) Viacom - 1750mm - IG Bond - Q2 03 (D031766)	Bonds-Corp. High Yield Bonds-Corp. Investment Grade	N/A	0%	115	115	-	-	-	-
	Allbritton Communications - General Advisory (Q4 02) (D020406) Allbritton Communications - HY Offering (1Q03) (D030214) Crown Media - HY - Q2 03 (D031555)	Fairness Opinion Bonds-Corp. High Yield Bonds-Corp. High Yield Bonds-Corp. High Yield Senior Bank Debt	N/A	-	-	-	802	(61)	-	-
	Gray TV - Bank Debt Q2 03 (D031815) Gray Television - HY offering (4Q 02) (D025884) Gray Television - bank/equity financing (4Q 02) (D022657)	25%	N/A	-	-	-	1,472	-	-	-
	Salem Communications - HY offering (4Q 02) (D027241)	Senior Bank Debt	N/A	-	-	-	-	-	-	-
	Tribune Co - general advisory (radio assets) (Q3 02) (D024428)	Bonds-Corp. High Yield Equity-Follow On Divestiture Advisory	N/A	-	-	-	1,108	-	-	-
Maurus, Zach	Digital River - block trade (3Q03) (D031830) Liberty Media - IG offering (2Q03) (D031563) M. Davis & sponsors - acq of VUE (Project Hydra) / Viadvi - Exclusiv (D025611) Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	Block Trade Bonds-Corp. Investment Grade Acquisition Advisory Equity-Exchangeable Debt	N/A	-	-	-	1,350	-	-	-
	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057) Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015939) Time Warner Entertainment - IPO (ID026173)	Equity-Convertible Bonds Bonds-Corp. High Yield Equity-IPO	308	308	45	45	-	-	-	-
		Divestiture Advisory	N/A	-	-	-	2,534	(146)	-	-
Morris, J. L. Malcolm	Acme Communications - general advisory (D006356) ComCorp Networks - HY Offering (Q2 03) (D032463) Jones Media Networks - HY offering (3Q03) (D032555) Kerasotes Theatre - M&A Advisory (D026624)	Bonds-Corp. High Yield Bonds-Corp. High Yield Other M&A Advisory	75%	-	-	-	23,273	-	-	-
	Lin TV - bank financing (1Q 03) (D030158)	Senior Bank Debt	N/A	-	-	-	219	-	-	-
	Lin TV - convertible bond & HY offerings (2Q03) (D031437)	Bonds-Corp. High Yield	N/A	-	-	-	232	-	-	-
	Lin TV - convertible bond & HY offerings (2Q03) (D031437) Pegasus Media Communications - bank financing (1999) (D095604)	Equity-Convertible Bonds Senior Bank Debt	N/A	-	-	-	693	-	-	-
	Young Broadcasting - \$260mm refinancing Q3 03 (D031268)	Bonds-Corp. High Yield	50%	-	-	-	1,113	-	-	-
	BusinessWire - general advisory (D005685)	Divestiture Advisory	N/A	-	-	-	37	-	-	-
	Liberty Media - IG offering (2Q03) (D031643)	Bonds-Corp. Investment Grade	25%	-	-	-	66	-	-	-
	Comcast - IG offering (2Q03) (D031603)	Bonds-Corp. Investment Grade	N/A	-	-	-	2,305	-	-	-
Paul, Gregory R.	Eastman Kodak - Project Bravo (2003) / Bravo (formerly Photo Finish) (D031684)	Bonds-Corp. Investment Grade	N/A	-	-	-	-	-	-	-
	IOS Capital LLC - 5350mm 7 year notes Q2 03 (D032251)	Acquisition Advisory	25%	-	-	-	-	-	-	-
	Pliny Bowes - IG offering (Q2 2003) (D031561)	Bonds-Corp. Investment Grade	N/A	-	-	-	529	-	-	-
	Pliny Bowes - investment grade offering (2Q03) (D032397)	Bonds-Corp. Investment Grade	N/A	-	-	-	1,457	-	-	-
	TVN - Block Trade (2Q03) (D026158)	Bonds-Corp. Investment Grade	N/A	-	-	-	754	-	-	-
		Block Trade	N/A	-	-	-	491	-	-	-
Yung, Sun J.				-	-	-	4,433	-	-	-
				-	-	-	1,055	-	-	-
				-	-	-	207	-	-	-
				-	-	-	3,980	-	-	-

CONFIDENTIAL

DB 000738

FRANCHISES: REVENUE BY DEAL
AS OF 13-AUG-2003
EUROS IN 000'S
EUROPE MEDIA

PRODUCT	DEAL	Franchise Revenue YTD(Jul)		Franchise Revenue Aug		Other Coverage Groups	
		Franchise Revenue Jul	YTD(Jul)	Franchise Revenue Aug	YTD(Jul)	Other Coverage Groups	Other Coverage Groups
	Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms' (D016359)	484	-	979	-	EUR RESTR, CORBROK	
	Holtzbrinck - divestiture advisory - Project Seneca / Seneca (D026103)	-	-	1,500	-	GERMANY	
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	-	-	800	-	GERMANY	
	Taylor Nelson Sofres - Acquisition of NFO Worldgroup Inc / Nectar (D030093)	4,202	-	4,564	-	None	
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houston Mifflin / Versailles (D025088)	(1)	1,013	-	-	BENELUX, CORBROK, EUR P PLMT, NA CON	
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025088)	4,686	8,857	-	-	EUR SPON, NA FIN SPO, NA Lev Fin, NA MEDIA	
Total M&A		4,686	8,857	-	-		
Total Advisory		-	-	-	-		
Total HYCM		-	-	-	-		
	BSkyB - GBP800mm revolving credit facility for refinancing (D025788)	-	-	-	-		
	NTL - back stop facility - bank debt (D014842)	-	-	851	-	CORBROK	
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025088)	-	-	3,828	-	EUR SPON	
Total Loan Syndications		-	-	324	-	-	
Total Debt Products		-	-	5,002	-	-	
Total Equity Linked		-	-	-	-	-	
	Publidis - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D031981)	3,456	-	3,456	-	FRANCE	
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	-	-	20,800	-	FRANCE, NA MEDIA	
	Vivendi Universal - EUR 1bn mandatory convertible bond (D028823)	-	-	118	-	FRANCE	
	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013555)	3,456	-	24,374	-	FRANCE	
	Taylor Nelson Sofres - equity issue for NFO acq / Nectar (equity) (D031870)	-	-	-	-	GERMANY	
	Vivendi Universal - EUR 1bn mandatory convertible bond (D028623)	-	-	618	-	BENELUX, CORBROK, EUR P PLMT, NA CON	
Total Equity		-	-	-	-	None	
Total Equity		-	-	-	-		
Total Corporate Finance Excl Legacy		-	-	-	-		
Total Corporate Finance Product		8,142	43,481	-	-		

CONFIDENTIAL

DB 000740

FRANCHISE PIPELINE BY DEAL AS OF 31 AUG 2003
EUROS IN 1000S
EUROPE MEDIA

PRODUCT	DEAL							Balance Of Year 2003	Future Years	Franchise Revenue Total	Probability Weighted Pipeline
		PROBABILITY	Aug	Sep	Oct	Nov	Franchise Value				
	Axel Springer - advise on Regional Newspaper consolidation / Desert F (D031739)	0	-	-	-	-	-	1.500	2.000	2.000	375
	Axel Springer - Divestiture adv of Rollgravure printing - Ink / Ink (D031049)	25	-	-	-	-	-	-	-	1.500	50
	Boosey & Hawkes - divestiture advisory (Proj. Brahms) "Brahms" (D015356)	50	1.000	-	-	-	-	-	-	1.000	-
	Carlin America et al - acq of Warner Chappell Music (D032581)	0	-	-	-	-	-	5.000	4.433	4.433	-
	Deutsche Telekom - sale options of De Telelden (Pyramid) / Pyramid (D026059)	0	-	-	-	-	-	-	5.000	5.000	-
	Duveline - Sale options for 15% stake in SES (D011449)	0	-	-	-	-	-	8.000	-	-	-
	Havas Advertising - LBO - Project Heaven / Heaven" (D036773)	0	-	-	-	-	-	25.000	25.000	-	-
	M Davis & Sponsors - acq of VUE (Project Vivid) / Vivid - Exclusive (D025911)	0	-	-	-	-	-	13.299	13.299	-	-
	Pearson Inc - strategic advisory re Interactive Data Corp (D025865)	0	-	-	-	-	-	3.990	-	3.990	-
	Taylor & Francis - pot. aqnt of Blackwell STM publishing subs (D012872)	25	-	-	-	-	-	4.000	-	4.000	1.000
Total M&A		1.000	-	-	-	-	-	14.490	50.732	65.222	1.875
[Total Advisory		1.000	-	-	-	-	-	14.490	50.732	66.222	1.875
Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	0	-	-	-	-	-	15.000	-	15.000	-	-
SES Global - Eur 700mn - Eur 1Bn IPO - Project Gerard2 ; Gerard2 (D013535)	50	-	-	-	-	-	8.000	-	8.000	-	4.000
[Total Equity		-	-	-	-	-	23.000	-	23.000	-	4.000
[Total Equity		-	-	-	-	-	23.000	-	23.000	-	4.000
Total GM DCM JV	Publicis - DCM - project King 2 / King 2 (D024277)	25	25.000	-	-	-	-	-	-	25.000	6.250
Total Cross Selling / Other		25.000	-	-	-	-	-	-	-	25.000	6.250
Total Corporate Finance Ect Legacy		26.000	-	-	-	-	-	-	-	25.000	6.250
Total Corporate Finance Product		26.000	-	-	-	-	-	37.490	50.732	114.222	12.125
		-	-	-	-	-	-	37.490	50.732	114.222	12.125

FRANCHISE, REVENUE & PIPELINE BY MD & DIR
2004-08-13 (Wed)
EURPS IN OMNS
Europe Media.

BANKER	Austin, Geoffrey	DEAL	FRANCHISE, REVENUE & PIPELINE BY MD & DIR					
			PROB	JUL VALUE	YTD JUL VALUE	AUG FRANCHISE 2003	FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025085)	Acquisition Advisory	N/A	1,013	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,630	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025087)	Senior Bank Debt	N/A	324	-	4,000	-
		Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012972)	Acquisition Advisory	25%	-	-	-	-
		Axel Springer - advise on Regional Newspaper consolidation / Dasset F (D031739)	Acquisition Advisory	0%	-	-	-	-
		Axel Springer/Kirch - Secondary Offering - Project Annabel / Annabel (D022480)	Marge Advisory	0%	-	-	1,500	2,000
		Deutsche Telekom - rate advisory (Pyramyd) / Pyramid (D026209)	Equity-Follow On	0%	-	-	15,000	-
		Havas Advertising - LBO advisory (Project Heaven) (D025725)	Diversification Advisory	0%	-	-	5,000	-
		Holzbrinck - diversiture advisory - Project Sonica / Sonicas (D026103)	Diversification Advisory	0%	-	-	-	-
		ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D025912)	Diversification Advisory	0%	-	-	-	-
		Publicis - DCM - project King 2 / King 2 (D024277)	Bonds-Local Market	25%	-	-	25,000	-
		Publicis - EUR872mm Convertible bonds due 2008 (July 2003) / King 3 (D031861)	Equity-Convertible Bonds	N/A	3,456	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	(1)	1,013	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	4,630	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A	324	-	4,000	-
		Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012972)	Acquisition Advisory	25%	-	-	-	-
		Axel Springer/Kirch - Secondary Offering - Project Annabel / Annabel (D022480)	Equity-Follow On	0%	-	-	15,000	-
		BSkyB - GBP2000m revolving credit facility for refinancers (D025789)	Senior Bank Debt	N/A	651	-	-	-
		Carlton America et al - acq Warner Chapel Music (D032531)	Acquisition Advisory	0%	-	-	4,433	-
		Deutsche Telekom - Sale options for 15% stake in SES (D011449)	Diversification Advisory	0%	-	-	6,000	-
		M Davis & Sponsors - acqn of VUE (Projected Viread) / Viralid - Exclusive (D025911)	Acquisition Advisory	0%	-	-	13,350	-
		Parson plc - strategic advisory to Interactive Data Corp (D025985)	Acquisition Advisory	0%	-	-	3,900	-
		Possiedien - strategic diversiture advisory - Project Phoenix / Phoenix (D025912)	Diversification Advisory	0%	-	-	-	-
		Publicis - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D031861)	Equity-Convertible Bonds	N/A	3,456	-	-	-
		SES Global - Eur 700mn - Eur 1bn IPO - Project Gerardo 2 / Gerardo 42 (D013535)	Equity-IPO	50%	-	-	6,000	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	N/A	74	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	1,013	-	-	-
		TH Leeb/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A	4,630	-	-	-
		Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012972)	Acquisition Advisory	25%	-	-	4,000	-
		M Davis & Sponsors - acqn of VUE (Projected Viread) / Viralid - Exclusive (D025911)	Acquisition Advisory	0%	-	-	-	-
		StarFirst - valuation of Russian assets (D025960)	Diversification Advisory	N/A	800	-	-	-
		Taylor Nelson Sorres - acquisition of NFO - NFO acqn / Nectar (D031870)	Valuation	-	-	-	-	-
		Taylor Nelson Sorres - equity issue for NFO acqn / Nectar (D031870)	Acquisition Advisory	N/A	4,202	-	-	-
		Axel Springer - advise on Regional Newspaper consolidation / Dasset F (D031739)	Equity-Rights	N/A	355	-	-	-
		Deutsche Telekom - Sale options for 15% stake in SES (D011449)	Acquisition Advisory	0%	-	-	-	-
		NIT - 'pack sno' facility - bank debt (D014542)	Diversification Advisory	0%	-	-	2,000	-
		Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012972)	Senior Bank Debt	N/A	3,826	-	-	-
		Vivendi - exchangeable bond trade (Project Hyora / Hyora (D025323))	Acquisition Advisory	25%	-	-	-	-
		Vivendi Universal - EUR 1bn mandatory convertible bond (D025623)	Equity-Convertible Bonds	N/A	20,900	-	-	-
		Vivendi Universal - EUR 1bn mandatory convertible bond (D025623)	Equity-Follow On	N/A	118	-	-	-
				N/A	190	-	-	-